



## INSTITUTIONAL INTERN PROGRAMME

Institutional Banking is one of the most dynamic and diverse areas of ANZ. Its main focus is delivering world-class integrated solutions to our government, corporate and institutional clients across the globe. Many of our clients are household names, including large New Zealand-listed companies and subsidiaries of multi-nationals.

**Location:** Auckland

**How long:** 8 weeks (December 2019/January 2020)

This division holds the number one market position across New Zealand's major banks in all relationship, product and services categories. The division is also number one in the Trusted Advisor, Relationship Manager Capability and Overall Satisfaction categories.

As an Institutional Intern you'll work with some of our best teams, focusing on developing an understanding of clients' businesses or industries and providing solutions for their complex financial needs.

### OUR BUSINESS UNIT

We put the client first. No matter where they are, or what they do, our relationship and product teams work closely to make sure customers are getting the seamless business solutions they need. As an Institutional Intern, you'll be building your global networks from the get-go.

The programme may see you working in:

- Relationship Banking
- Transaction Banking
- Global Markets
- Global Loans
- Client Insights and Solutions

## WHAT MAKES A GREAT INSTITUTIONAL INTERN?

We're keeping an eye out for bright, enthusiastic, hands-on people who want to take on the challenges and rewards that our program offers. We want people who are intellectually curious with an interest in what's happening around the globe. Our interns are people that can thrive in a team or work well alone and want to be a part of building a multi-national business.

Our programme is highly sought after by students across the country, so strong academic results and good technical skills will be favoured.

If you're studying the following, it's likely you have the skills we're looking for:

- Commerce
- Finance
- Economics
- Accounting
- Engineering
- Mathematics
- Science
- Technology
- and/or Law

But great candidates are more than just their technical know-how. We want to know what makes you, you. Your interests, hobbies and experiences are all a big part of making you a competitive applicant. After all, our interns are a diverse group of individuals who all bring something different to the table.

## THE PROGRAMME

We give you the chance to learn from some of the most experienced bankers and inspiring professionals in the region. Over eight weeks, you'll have the chance network, develop skills and gain an understanding of the different areas of the broader ANZ Institutional business.

As an Institutional intern you'll be doing real work with a diverse team on large well-known customers. By the end, you'll be well placed to confirm whether a career in banking is for you.