

ANZ SMART CHOICE SUPER

MEMBER UPDATE

AUGUST 2019

HAS YOUR INSURANCE
THROUGH YOUR SUPER
BEEN CANCELLED?

IT HAS BEEN A
GOOD YEAR FOR
OUR MEMBERS

OUR FEES ARE SOME
OF THE LOWEST IN
THE MARKET

WELCOME TO YOUR 2019 MEMBER UPDATE

DELIVERING STRONG RETURNS IN CHANGING TIMES

Thank you for continuing to invest your hard earned superannuation savings with us. We greatly appreciate the trust you have in us and remain committed to ensure we are meeting your expectations. We also understand the enormous responsibility we hold, as one of Australia's largest superannuation and investment providers, managing \$39bn for over 700,000 Australians.

The financial services landscape has changed forever, with the key industry focus to rebuild trust. With a foundation of robust processes and good governance, we continue to find ways to deliver the best possible outcomes for you.

Similarly, investment markets have been fluid over the past year, with a number of challenges both domestically and abroad. The good news is that investment returns this financial year have been strong. We remain focused on ensuring that the investment choices we offer continue to deliver on their promises, at a competitive price.

The legislative and regulatory environment has seen a number of changes effective from 1 July 2019. We recommend you pay attention to the government's key legislative change, 'Protecting Your Super', which could have a big impact on your insurance. For more details and to make sure you don't lose your cover, turn to page 5 and refer to page 1 of the enclosed 'Important information and updates'.

Annual statement time offers a perfect opportunity to reassess your financial position to ensure it aligns with your retirement savings objectives. We recommend you spend time reviewing your investment performance and insurance cover to check how they are tracking against your current situation and your goals.

Thank you for continuing to invest your superannuation with ANZ.



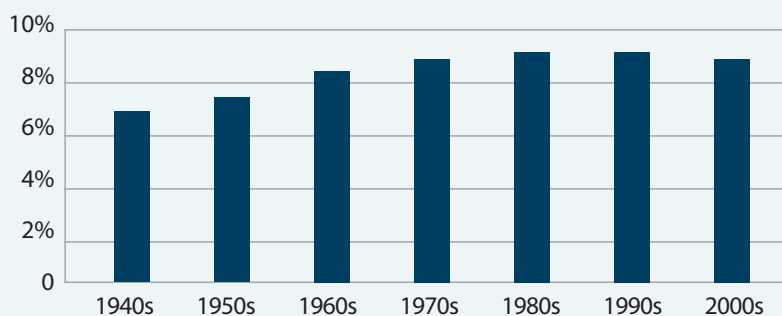
Mark Pankhurst
Head of Superannuation, Pensions and Investments



Look for this icon – it's your key to unlock all the potential of your super

IT HAS BEEN A GOOD YEAR FOR OUR MEMBERS

LIFESTAGE INVESTMENT OPTIONS 1-YEAR PERFORMANCE*



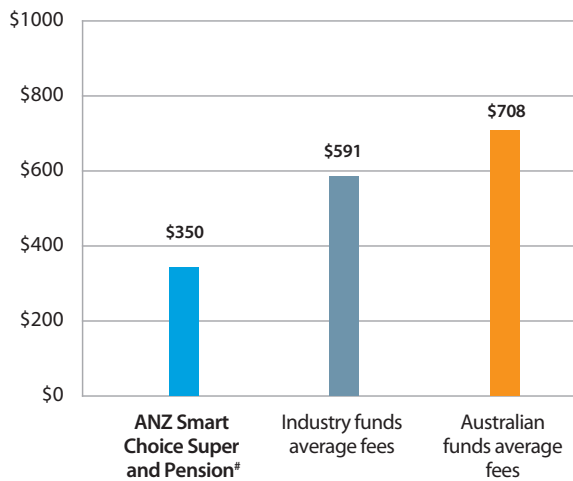
Review your Account Summary in your Annual Statement to see what your investment return means for you. Read more about performance at anz.com/smartchoicemember

*For the 12 months to 30 June 2019. These investment returns are not applicable to QBE members. QBE members can access their individual returns via ANZ Internet Banking.

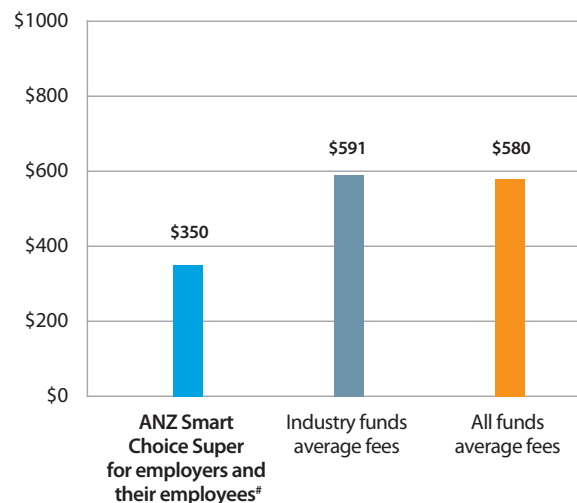
YOUR SUPER FUND HAS SOME OF THE LOWEST FEES IN THE MARKET

We work hard to keep your fees as competitive as we can. When your super has lower fees and pays no commissions, compound interest multiplies your money to leave more for you at retirement.

FEE COMPARISON BASED ON A \$50,000 SUPER BALANCE



FEE COMPARISON BASED ON A \$50,000 MYSUPER BALANCE



Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.



For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).



Your Investment performance



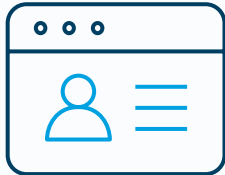
Investment returns



Fees and taxes

Source: SuperRatings Pty Ltd, see anz.com/superfeesgraph for further details.

MEMBERSHIP SNAPSHOT



YOU'RE ONE OF
680,000
 SMART CHOICE MEMBERS



Insured

45%

have life insurance through ANZ Smart Choice Super



Gender split

Male **57%** Female **43%**



Investment Lifestage vs. Choose Your Own Investment mix

95%

of members are in a Lifestage investment option



Tax File Number

83%

have supplied a TFN



Beneficiary nominated

Only
13%

have nominated a beneficiary



Keep track of your super online

60%

can see their super online, anytime



Contact details

78% have supplied an email address
85% have supplied a mobile number



Bring your super together

23%

have already taken advantage of our easy to use super consolidation tool

HAS YOUR INSURANCE THROUGH YOUR SUPER BEEN CANCELLED?

Until 1 July, most members with a super account were automatically covered by life insurance. This was introduced to tackle the problem of many Australians being under-insured.

THE AVERAGE ANZ SMART CHOICE SUPER MEMBER IS COVERED FOR:			THE AVERAGE MEMBER PAYS:
Cover type	Sum Insured Female	Sum Insured Male	Premium
Death	\$213,000	\$235,500	\$3.20 per week
Total and Permanent Disability	\$251,400	\$272,300	\$6.30 per week
Income Protection	\$46,900	\$61,300	\$15 per week

3 IMPORTANT ADVANTAGES OF STAYING PROTECTED THROUGH YOUR SUPER

- Confidence and peace of mind**
 Knowing that you have protection for you and your family.
- Bargaining power**
 We've negotiated lower fees on your insurance as a group, which means you're paying less for your insurance cover than you would if you were to arrange insurance outside of your super.
- Tax benefits**
 Tax benefits of paying for your insurance pre-tax, which you don't get when you buy insurance outside of super.

CHECK YOUR INSURANCE COVER ON YOUR ANNUAL STATEMENT

Due to recent Federal Government legislation, we were required to cancel your insurance cover on **1 July 2019** if your superannuation account was inactive (meaning we have not received a contribution or rollover) for a continuous 16 month period and you did not opt-in to retain your cover.

If your insurance has been cancelled due to inactivity, your insurance fees for the year commencing 1 July 2019 will be displayed as \$0.00.

We're giving you the opportunity to have your insurance cover reinstated[^]

If you write to us before **1 October 2019**, your insurance cover can re-commence without health evidence and we will backdate it to **1 July 2019** so you'll have no gap in your insurance cover.

Note that underwriting requirements and acceptance by the Insurer will be required if you miss this **1 October 2019** deadline and there will be a gap in your cover.



To discuss your options, call Customer Services on **1800 932 025**, weekdays between 8.30am and 6.30pm (AEST) or email us at anzsmartchoice@anz.com

[^] Reinstatement rules will differ across insurers. If you are insured with an insurer other than OnePath Life Limited, you can contact us for details about reinstating your insurance cover. Insurance cover is subject to eligibility.

IMPROVING YOUR FINANCIAL LITERACY

For many working Australians, superannuation may become their largest asset, or second largest after their own homes.

ANZ's online Super Learning Centre can provide you with a wealth of information about managing and maximising your retirement savings. Get your questions about superannuation answered and read inspirational stories from people just like you.



SOME OF THE THINGS YOU CAN DO TO ENSURE YOUR SUPER IS WORKING FOR YOU INCLUDE:

- Checking your super is invested in a commission-free super account which charges low fees, such as ANZ Smart Choice Super
- Selecting an investment option that's suited to your age, goals and stage in life
- Taking out tax effective insurance (if applicable) via your fund
- Regularly topping up your super balance with additional voluntary contributions

You can use ANZ Internet Banking to check your account balance and transactions, find your lost super, review and adjust your investment mix and update your contact details, beneficiaries and insurance.

While retirement might be years or decades away, your super is key to your financial independence. Taking action today can mean a better lifestyle down the track, when the time comes to down tools.

WHY IT PAYS TO IMPROVE YOUR FINANCIAL LITERACY

Are you confident with managing your money and making informed decisions about your personal finances?

Many Australians don't understand financial concepts such as compound interest and the tax benefits of super.

Having the skills and knowledge to manage your money effectively can help you reach your goals and achieve financial independence sooner.

Feeling on top of your affairs can also be good for you in other ways. Personal finances are linked with individual and social wellbeing and research shows money worries are a leading cause of stress.

ANZ's 2018 Financial Wellbeing survey of adults in Australia shows individuals with good money management skills tend to feel comfortable about their financial position and confident they can meet their commitments and cope with the unexpected.



TWO SPECIFIC BEHAVIOURS ARE KEY TO FINANCIAL WELLBEING



Active saving

and



Not borrowing for everyday expenses



Continue your learning journey at anz.com/superlearning

Provide your email address to receive useful information in your inbox

SIX STEPS TO GET ON TOP OF YOUR SUPER TODAY



STEP 1 - READ THROUGH YOUR ANNUAL STATEMENT

Take 5 minutes to see how your super has performed and the fees you've paid.



STEP 2 - MAKE SURE YOUR LOVED ONES ARE LOOKED AFTER

Provide or update details of your beneficiaries via ANZ Internet Banking or call 13 12 87.



STEP 3 - GET ON TOP OF YOUR INSURANCE

Review your cover and occupational category to ensure you are not paying more than you have to. Plus see how recent changes to Government legislation from 1 July 2019 may impact your insurance at anz.com/superproductupdates or the enclosed Important Information and Updates booklet.



STEP 4 - DON'T LOSE TRACK OF YOUR MONEY

Provide your email and mobile in ANZ Internet Banking, or call us on 13 12 87.



STEP 5 - VISIT THE SUPER LEARNING CENTRE - ANZ.COM/SUPERLEARNING

To find tips, tools and strategies to help make the most of your super.



STEP 6 - IMPORTANTLY, TALK TO YOUR FINANCIAL PLANNER

To find out what each of these steps mean for you.

WE'RE HERE WHEN OUR MEMBERS NEED US



450
THOUSAND

member calls answered
in the past 12 months*



160
THOUSAND

member emails answered
in the past 12 months*

Contact us



Call 13 12 87



Email anzsmartchoice@anz.com



Visit anz.com

OnePath Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673) is the trustee of the Retirement Portfolio Service (ABN 61808 189 263, RSE R1000986, SFN 4571 15975 (Fund) and issuer of this Member Update. The issuer is a wholly owned subsidiary of Australia and New Zealand Banking Group Limited (ABN 11 005 357 522) (ANZ). ANZ is an authorised deposit taking institution (Bank) under the Banking Act 1959 (Cth). Although the issuer is owned by ANZ it is not a Bank.

The ANZ Smart Choice Super suite of products consists of ANZ Smart Choice Super and Pension, ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees (together "ANZ Smart Choice Super"). ANZ Smart Choice Super and Pension is a retail product issued pursuant to the Product Disclosure Statement (PDS) dated 13 April 2019. ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees are both MySuper compliant employer products issued pursuant to separate PDSs dated 13 April 2019.

ANZ Smart Choice Super and Pension received a Gold rating in SuperRatings' 2019 product rating in both the Super and Pension categories. ANZ Smart Choice Super for employers and their employees received a Gold rating in SuperRatings' 2019 MySuper product rating. SuperRatings does not issue, sell, guarantee or underwrite this product. Go to www.superratings.com.au for details of its ratings criteria.

Before re-directing your super or moving your money into your product, you will need to consider whether there are any adverse consequences for you, including exit fees, other loss of benefits (e.g. insurance cover), investment options and performance, functionality, increase in investment risks and where your future employer contributions will be paid.

ANZ does not represent or guarantee that access to ANZ Internet Banking or the ANZ App will be uninterrupted. Temporary service disruptions may occur.

Except as described in the relevant PDS, an investment with the issuer is not a deposit or other liability of ANZ or its related group companies and none of them stands behind or guarantees the issuer or the capital or performance of an investment. Any investment is subject to investment risk, including possible repayment delays and loss of income and principal invested. Returns can go up and down. Past performance is not indicative of future performance.

This information is current as at July 2019 but may be subject to change. You should read the relevant Financial Services Guide (FSG), PDS, Additional Information Guide (AIG), Fees Guide, relevant Insurance Guide, product and other updates and consider whether the product is right for you before making a decision to acquire or to continue to hold the product. Updated information will be available free of charge by calling Customer Services on 13 12 87.

Taxation law is complex and this information has been prepared as a guide only and does not represent taxation advice. Please see your tax adviser for independent taxation advice.

The information provided is of a general nature and does not take into account your personal needs, financial circumstances or objectives. Before acting on this information, you should consider the appropriateness of the information, having regard to your needs, financial circumstances or objectives. The case studies used in this Member Update are hypothetical and are not meant to illustrate the circumstances of any particular individual. Opinions expressed in this document are those of the authors only.