



## ACTIVATE YOUR CAREER

NEW ZEALAND

At ANZ, we are driven by our purpose and strive to create a balanced and sustainable society in which everyone can take part and build a better life. Our purpose not only underpins our business strategy, it guides the decisions and actions we take every day as we serve individuals, families, businesses and communities.

If you're motivated by creating social good, join us. We know we play an important role in society, and we don't take that lightly. Be a part of building communities, providing people with opportunity, and helping to transform ideas, hard work and ambition into reality.

Our Intern programmes are designed to challenge and reward. We're on the hunt for dynamic students who love workshopping ideas, are keen to embrace and explore innovation, and have an exceptional taste in music (the last bit is optional...) We want people who aren't afraid to

speak up, share their opinions, develop relationships and influence outcomes.

We're interested in people with diverse backgrounds, who are excited about joining a bank that's reinventing itself to address the complex challenges that society faces today, continuously raise standards in banking, and create opportunities for generations to come. No matter where your career takes you, our Intern programme will provide you with the foundation you need to grow and succeed.

## INSTITUTIONAL INTERN PROGRAMME

**Location:** Auckland

**How long:** 8 weeks (December 2020/January 2021)

Institutional Banking is one of the most dynamic and diverse areas of ANZ. We focus on offering specialised finance, insights and relationship solutions to Institutional clients across the globe. Many of our clients are household names, including large New Zealand-listed companies and subsidiaries of multi-nationals.

This division holds the number one market position across New Zealand's major banks in all relationship, product and services categories. The division is also number one in the Trusted Advisor, Relationship Manager Capability and Overall Satisfaction categories.

As an Institutional Intern you'll work with market leading teams, focusing on developing an understanding of clients' businesses or industries and providing solutions for their complex financial needs.

## OUR BUSINESS UNIT

We put the client first. No matter where they are, or what they do, our relationship and product teams work closely to make sure customers are getting the seamless business solutions they need. As an Institutional Intern, you'll be building your global networks from the get-go.

The programme may see you working in:

- Relationship Banking
- Transaction Banking
- Global Markets
- Global Loans
- Client Insights and Solutions

## WHAT MAKES A GREAT INSTITUTIONAL INTERN?

We're keeping an eye out for bright, enthusiastic, hands-on people who want to take on the challenges and rewards that our program offers. We want people who are intellectually curious with an interest in what's happening around the globe. Our interns are people that can thrive in a team or work well alone and want to be a part of building a multi-national business.

Our programme is highly sought after by students across the country, so strong academic results and good technical skills will be favoured.

If you're studying the following, it's likely you have the skills we're looking for:

- Commerce
- Finance
- Economics
- Accounting
- Engineering
- Mathematics
- Science
- Technology
- and/or Law

But great candidates are more than just their technical know-how. We want to know what makes you, you. Your interests, hobbies and experiences are all a big part of making you a competitive applicant. After all, our interns are a diverse group of individuals who all bring something different to the table.

## HOW DOES THE INTERN PROGRAMME WORK?

We give you the chance to learn from some of the most experienced bankers and inspiring professionals in the region. Over eight weeks, you'll have the chance to network, develop skills and gain an understanding of the different areas of the broader ANZ Institutional business.

As an Institutional intern you'll be doing real work with a diverse team on large well-known customers. By the end, you'll be well placed to confirm whether a career in banking is for you.

## ENOUGH ABOUT US. WHAT ABOUT YOU?

- Are you someone who asks why a lot? We love curious people challenging status quo
- Do you think differently about things? Variety of views allow us to come up with best solutions
- Do you love generating creative ideas, analysing data, researching options and solving problems all while having fun along the way? We do to
- Are you someone that loves working as part of a team? You'll fit right in
- Prefer to work on your own so you have the thinking space to develop creative solutions? We love that too
- We love resilience, especially when it comes to improving the customer experience. It's not always easy, but we need people who embrace a challenge
- Consider yourself to be friendly, curious and self-motivated? Apply today

We're looking to hire problem-solvers who can balance individual customer needs with a big picture view. Our most successful Interns to come through this programme embrace diversity, are passionate about our customers, curious about the business we are in, and love working collaboratively to develop and deliver better outcomes for the business, our customers and community.

## ARE YOU IN? WHAT'S NEXT?

We want to get to know you for who you really are, and don't believe that we can assess that by reducing your experiences to a page. This means that there's no need to send us a copy of your resume, or even your cover letter!

Instead, we invite you to take part in a series of games which assess a range of cognitive abilities. That's it.

If you move to the next stage, we'll invite you to do a Personality Questionnaire. There are no right or wrong answers, we just want to learn more about how you prefer to work.

From here, you'll be invited to do a digital interview (meaning you can interview from the comfort of home), where you record your answers to prompts in a series of short videos. Finally, we'd love to meet you in-person in our office where we have an assessment centre that includes an interview and role play.

This could be the perfect opportunity for you to take your career to the next level. Apply today and give it a go.



If this sounds like the programme for you, learn more about the [application process](#).