

News Release

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ANZ ranked number one for overall relationship quality in Hong Kong for the second year

ANZ today announced it has retained No. 1 ranking for overall quality in relationships in Hong Kong for the second year, according to the latest Greenwich Associates Large Corporate Banking study.

The independent annual survey interviewed close to 800 companies across 11 markets in Asia with turnover of more than US\$500 million per year.

The bank also ranked No. 1 as a quality leader in Asia and China for the second year, and the top 5 corporate bank in Asia.

Greenwich Associates measures the banks based on overall market penetration in Asia, excluding Australia, New Zealand and Japan. The survey defines overall quality as quality of the relationship at both an institution and individual relationship manager level. The time period reflects ANZ's performance in 2018.

Ivy Au Yeung, CEO Hong Kong, ANZ said, "We are delighted that customers continued to recognise our relationship quality in providing responsive, high quality and proactive advice against heightened competition in the industry."

"Hong Kong is a regional hub for ANZ in Asia and plays a vital role in supporting our Institutional strategy to be the best bank for trade and capital flows in Asia. By leveraging our connectivity and expertise in our home markets, we will continue to delight our customers with seamless solutions and insights."

In December 2018, ANZ was also named Asian Bank of the Year by *IFR Asia*, a trade publication under the Thomson Reuters group.

Click <u>here</u> to read the full 2019 Greenwich Leaders: Asian Large Corporate Banking and Cash Management report.

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