

## News Release

For Release: 22 March 2018

### **ANZ ranked top four corporate bank in Asia for sixth year - Ranked number one for overall quality in relationships -**

ANZ today announced it has retained its position as No. 4 Corporate Bank in Asia for the sixth consecutive year and reached No. 1 for overall quality in relationships, according to the latest Greenwich Associates Large Corporate Banking study.

The independent annual survey interviewed more than 700 Asia-based companies and foreign subsidiaries across 11 markets with turnover of more than US\$500 million per year.

ANZ was ranked equal fourth in terms of overall market penetration in the region and No. 1 for overall quality in Asian Large Corporate Banking, marking a significant improvement from last year when it was in fourth position.

The bank also ranked No. 1 for overall quality in China, Hong Kong, Taiwan and Singapore. Singapore has held this leading position since 2015.

Greenwich Associates defines overall quality as relationship quality of both an institution and an individual relationship manager. The framework for overall quality includes management effectiveness and ease of doing business, among other criteria.

Commenting on the results, Farhan Faruqui Group Executive International, said: "Customer needs are evolving at a steady pace due to heightened disruption and competition in the industry, so it's pleasing our key clients have recognised us for taking a consistent approach and driving a positive customer experience."

"Asia remains at the heart of our Institutional strategy, and our regional connectivity is a key strength which will continue to support our ambition to be the best bank for trade and capital flows in Asia."

Visit [here](#) to read the full Greenwich Leaders Awards report for Asian Large Corporate Banking & Cash Management.

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