

Media Release

For Release: 13 August 2012

ANZ launches Structured Investment Product

ANZ today launched a new sophisticated investment solution, Structured Investment Product, aimed at maximising investor returns amid poor performance of traditional investment products.

Structured Investment Product is essentially a combination of a traditional deposit and a derivative product, where returns are dependent on the performance of underlying financial assets including currencies and gold. Structured Investment will allow customers to diversify their portfolios, giving principal protection at maturity and the potential for enhanced returns. Investment capital is fully guaranteed and this product gives customers the flexibility of investment tenors (minimum tenor of 1 month to 1 year) to help with liquidity management. Minimum investment is USD10,000 or equivalent.

ANZ Head of Retail Banking Vietnam, Duong Duc Hung, said: "With this new product, ANZ is providing our clients with advanced and highly customized solutions that meet customers' individual requirements.

"This is aimed at maximising investor returns in the current volatile economy where traditional investment products have performed poorly."

ANZ is the pioneer among foreign banks to introduce this first-to-market investment tool in the Vietnam market.

ANZ was amongst the first international banks to operate in Vietnam, establishing its first office in 1993. ANZ has 10 branches and transaction points in Vietnam offering a full range of services including Retail Banking, Commercial Banking for small and medium-sized businesses, as well as Institutional and Corporate Banking.

For media enquiries, please contact:

Bui Hai Ha (Ms.)

Head of Communications, ANZ Vietnam Tel: +844-3938 6901 – ext.: 2850

Fax: +844-3938 6930 Mobile: +84 982 654 316 Email: haiha.bui@anz.com Website: anz.com/vietnam